

# Notes from our team.

Hello Partners,

Thank you for your support of our growing VISAYA Business and for being fantastic partners. Please let us know the appropriate individuals, along with their e-mail addresses, to be added to this Quarter Newsletter.

We will be looking to use this Newsletter as a form of communication for activities such as product developments, service updates, and marketing information - we need your participation!

Please give us your feedback and let us know how we can improve to make us the best product line in your portfolio!

**Lisa LaRusso**

**VISAYA International Sales**

lisa@ayalytical.com

203-434-9383



FoamDDI Software version 1.9 is out and supported by old and new FoamDDIs. This is a great opportunity to get in front of your existing FoamDDI users! We have add-on kits available for the older models as well.

We integrated a servo motor into the NACE Polisher that will automatically shut down when danger is sensed, making it safe to use in open laboratory spaces. And its footprint is smaller than a piece of paper.

During our recent Distributors meeting, this unit has hit the marks off for the VISAYA brand. When we defined our goals for this FoamDDI revision, faster cooling was at the top of the list.

**Darren Bolgioni**

Director of R&D



# Product Updates

## Complete NACE Testing



Made to complement our FeDDI & ANA

- The polisher provides your complete NACE testing.
- Auto stall detection for increased safety
- Easy to use chuck for optimal sample handling
- Pre-determined timers for improved repeatability
- Supports NACE, D665 & D7545

## StoneDDI



Updated glassware for lower

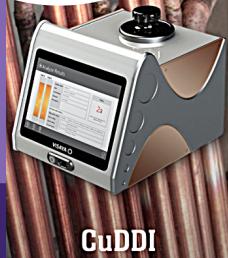
solvent waste, Improves ergonomics. The Lighting & optical arrangement are optimized for 1st dynamic bubble detection.

## FoamDDI Gen II Release



Based on market feedback we increased the dynamic range from 93.5 C to 165 C, the FoamDDI now complies with both ASTM D6082, D892. A new heating technique for quicker throughput a Peltier-assisted cooling has been turbocharged. With 3x improvement in cooling, performance means cooling from 93.5 C to 24 C in a reduced significant amount of time.

OUR NEW VISAYA PAGE  
IS LIVE ON OUR WEBSITE  
NOW. BUILT FOR EASY  
NAVIGATION THROUGH  
THE FULL VISAYA  
PORTFOLIO.



CuDDI



COPPER STRIPS

FoamDDI CuDDI AgDDI FeDDI StoneDDI ANA



AgDDI



FeDDI



FeDDI



NACE



STON

## Upcoming Attending Tradeshows

### Gulf Coast Conference

Oct 12-13th Moody Gardens Galveston, TX

### Arablab

Nov 15-Nov 17th Dubai, UAE

### Oildoc Conference and Exhibition

Nov 17-19th 2021 Rosenheim, Germany

## ACCREDITATION

NEW

Many of you have been asking about our status of CE certifications for our VISAYA product line and we are pleased to announce it should be completed in 2021.

Managing Director  
Juan Ayala



Lisa LaRusso  
Director of Business Development & VISAYA international sales  
203-434-9383  
lisa@ayalytical.com



Crystal Heetai  
Marketing Coordinator  
Marketing content & Videos for VISAYA  
832-880-3204  
crystal@ayalytical.com  
Skype live:crystal\_4617

CONTACT US

